



**Text Scripts We Used to
Qualify Over 250,000
Commissions Inc (CINC) Leads**



Introduction

Real estate agents spend a lot of time and effort generating, engaging, and qualifying online leads to convert them into clients. It is a complex process that involves persistence, coordination with multiple stakeholders, and most importantly proper communication!

We at [Hire Aiva](#) have been fortunate enough to work with a lot of top real estate agents and teams across the United States and Canada, a lot of whom use Commissions Inc (CINC) to manage and grow their real estate businesses.

In the past year, after having engaged, via text, over 250,000 online real estate leads generated by CINC on behalf of our mutual clients, we put together this guide to share the lead qualification scripts we have used successfully.

These text scripts are presented as real conversations with details modified for privacy and you can put these scripts in place today to qualify your real estate buyers, sellers, and renters.

If you use Commissions Inc (CINC) or any other real estate lead generation system in the market, we hope you and your team will find these scripts useful in qualifying real estate leads!

- Your Friends at [Hire Aiva](#)



Buyers (Specific Property)

Hi Sarah, this is Aiva from the Livewell Realty team. We just received your inquiry about 123 Elm St., when are you available for a viewing?

I'm still looking around, not ready to view just yet

No problem! Is this property located in your ideal area? Are you looking at other areas?

Yup, this is the ideal area for us

Got it, do you have a budget and timeline you're hoping to stay within?

Yes looking to stay under \$240-250k and ready to buy in 2-3 months

Noted! What are the most important features that you are looking for? Number of bedrooms, back yard, pool, school district, etc.

3 beds at least, we have 2 young ones and at least 2 baths for us, not particular about the rest

Perfect Sarah! I will get to work on all of this for you and have Jared from our team reach out shortly! Have a great rest of your day!

Thanks Aiva! You've been great 🙌



Buyers (Website Sign Ups)

Hi Sarah, this is Aiva from the Livewell Realty team. I saw you submitted your info on LivewellRealty.com. May I ask what type of listings you're currently searching for?

Hi there, okay yes, looking at 3 bed condos around Frontier Park

Awesome! Are there specific locations you're looking at properties in aside from Frontier Park? And do you have a budget in mind?

Well, I'm pretty set on living nearby there, can go up to \$450k atm

Great! Apart from 3 beds, what are 2-3 other features that are important for you in your search?

At least 2 bath, walking distance to a pool, updated kitchen with an island

Noted, I've got that down here, do you have a timeline in mind to buy?

ASAP

Perfect Sarah! I will get to work on all of this for you and have Jared from our team reach out shortly! Have a great rest of your day!



Sellers

Hi Sarah, this is Aiva from the Livewell Realty team. I saw you are interested in potentially listing your home 123 Elm St., I have 2-3 quick questions I'd like to ask to help us with a home valuation?

Sure what do you need?

Two questions: Do you have a specific timeline in mind to sell your home? Also any recent major updates to your home? They may affect the home valuation so wanted to ask

Well we redid the garage last year, added more shelves, and remodeled our master bedroom

Great! Do you have an ideal price in mind you're hoping to get?

We're considering retirement so the proceeds need to cover our new home we're looking to buy in Florida, at least \$485k I'm thinking

Are there any other questions you have about the home valuation process that I can have a team member go over with you?

None at the moment, I will reach out as they come up

Perfect Sarah! I will get to work on all of this for you and have Jared from our team reach out shortly! Have a great rest of your day!



Renters

Hi Sarah, this is Aiva from the Livewell Realty team. Thank you for reaching out to us about your home search. When are you looking to move?

ASAP, I need to move out by end of March

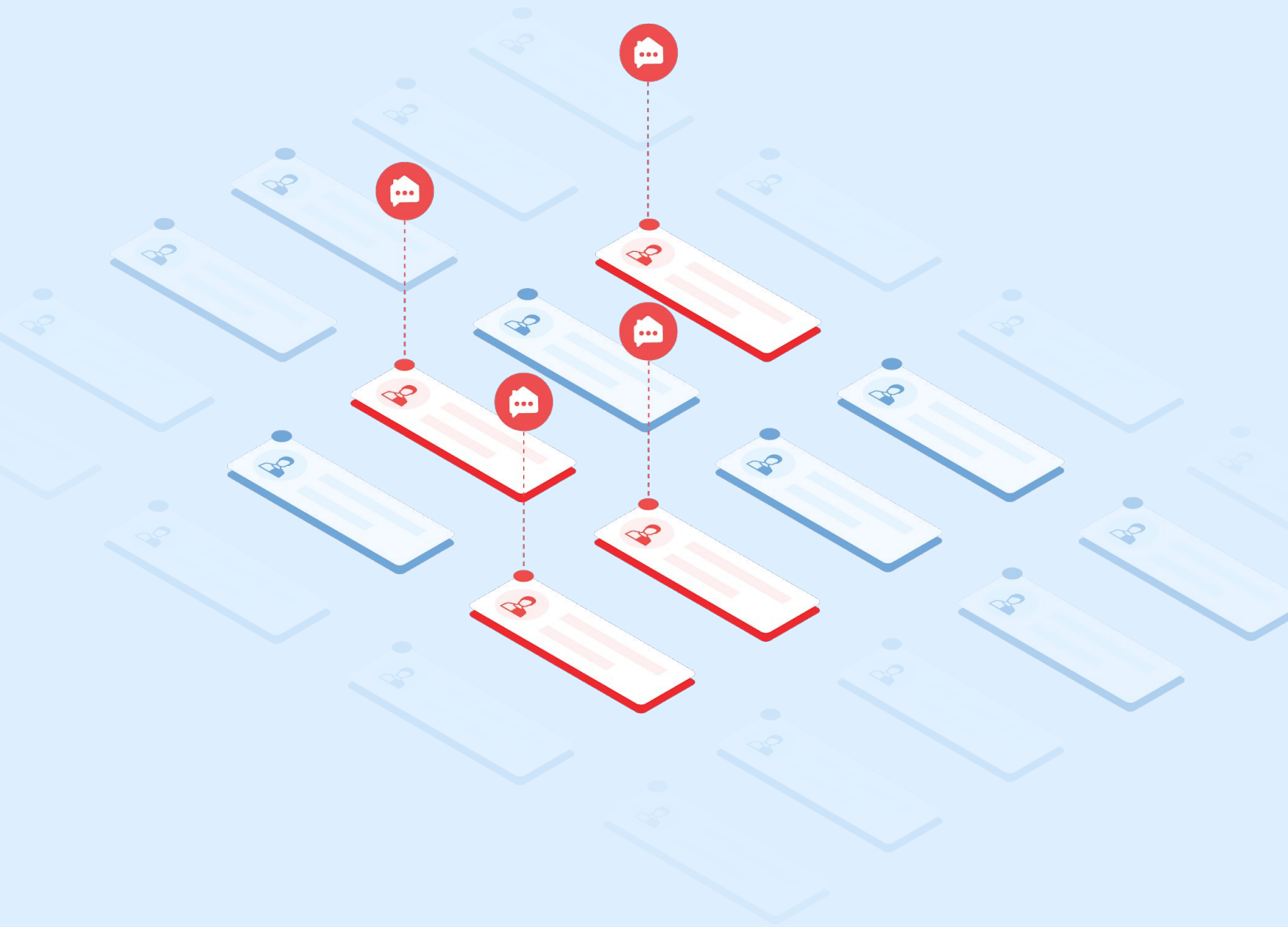
Great! Mind sharing a little bit more about your search?
Neighborhoods? Amenities? Beds?

Looking for 1 beds near Chelsea and Flatiron, close to MSP, open to walk ups, but need laundromat nearby

Do you have a budget in mind?

Currently paying \$2,200, could go up to \$3,000 for this next place

Perfect Sarah! I will get to work on all of this for you and have Jared from our team reach out shortly! Have a great rest of your day!



Aiva is your real estate lead conversion partner.

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